



Government of the District of Columbia

Office of the Deputy Mayor
for Planning and Economic Development

April 10, 2002

To Whom It May Concern:

The District of Columbia utilized Strategic Advisory Group to assist with managing the development of our 1,500-room convention center hotel. Their responsibilities included orchestrating the hotel developer and operator request for proposal processes, financial analysis, extensive due diligence procedures, negotiating developer and operator contracts, and developing our convention center hotel room block agreement.

Their work on the project met and exceeded our expectations and we highly recommend using them in a similar capacity on other projects. Their work is completed on time and in an extremely professional fashion. SAG has been able to complete the very technical work as well as being successful at managing through the process.

If I can be of any additional assistance, please do not hesitate to contact me.

Sincerely,

Stephen M. Green
Office of the Deputy Mayor for Planning and Economic Development
District of Columbia